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### **Insider's Playbook To The Art Of Persuasion**

The Art Of Persuasion. Download Now Read Online Author by : Juliet Erickson Language Used : en Release Date : 2005-08-01 Publisher by : Hodder & Stoughton ISBN : 9781444722413. Description : You may think you know what you want in life, but having the idea, the goal, the means, the business plan or the enthusiasm will only get you halfway there.

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The art of getting others to see things as you see them -- usually called persuasion -- is a key one for entrepreneurs, and it needs to be honed from the first day that you formulate your new idea.

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In this book, you will learn how the art of convincing others can help you in product presentations, marketing and job seeking. It also features useful tips to construct and deliver powerful arguments and the traps to avoid when trying to convince others, giving you everything you need to improve your communication and negotiation skills.

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